

THE DEFINITIVE GUIDE TO GHOSTWRITING

Hone your skills. Grow your business. Create the life you've always wanted.

Giving podcast and conference audiences expert tips and motivation for building a professional writing business during a peak market for storytelling and publishing.

The Definitive Guide to Ghostwriting is a roadmap to create a successful ghostwriting business and serves as a comprehensive toolkit for writers at any stage in their professional life. From college graduates to midcareer transitions and beyond, *The Definitive Guide* is the first book to offer an expert approach to becoming a professional ghostwriter.



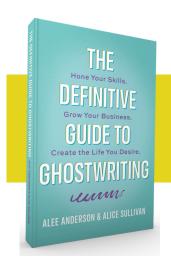
Alice Sullivan

A #1 bestelling Wall Street Journal ghostwriter and New York Times bestselling editor who has written and edited over 1,350 titles since 2001. Alice helps her clients monetize their messages and inspire new audiences.



Alee Anderson

A *Publishers Weekly* bestselling ghostwriter and a *New York Times* bestselling editor. She specializes exclusively in memoir and personal development books for trauma survivors, having supported the healing and recovery journeys of more than 100 clients since 2015.



EARLY REVIEWS This book is a highly informative, entertaining, and personal guide on ghostwriting.

- Amber

THIS A MOMENT FOR STORY

- From Boomers to Gen Z, people want to tell their stories
- "Narrative" and "storytelling" are no longer practitioner concepts but mainstream
- Barriers to publish have lowered
- Over 2 million books are published every year*
- Book Tok and other social trends help expand reader audiences

PASSION TO PROFESSION

- Business for creative freedom
- Freelancing for flexibility
- Enabling career or lifestyle changes
- Leveraging personal and professional experience as a business owner
- Translating client voice to deliver high-impact, personalized work

PRACTICAL TOOLS + TIPS

- Business set up
- Key legal and financial topics
- Lead generation
- Contract negotiation
- Interview techniques
- Client management
- Pricing for profitability
- Dealing with Al
- And more

EXPERT GUIDANCE

- Battle-tested blueprints
- Real, not theoretical or hypothetical approaches
- Case studies of situations writers will face
- Red flag client scenarios
- Tips and tricks for managing tough situations
- Motivation and support

Who Will Benefit From Listening to Alice and Alee?

Anyone! Those who have considered turning their love of writing into a sustainable business will learn concrete tips from industry experts. Others who simply enjoy books or entrepreneurship will gain behind-the-scenes intel on what it takes to launch and scale successful writing businesses.

Writers

Readers

- Entrepreneurs
- Students
- Mid-career
- Publishers
- **Professionals**
- Academics

• https://isbndb.com/blog/how-many-books-are-in-the-world/

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This book is an absolute goldmine for anyone looking to start their own ghostwriting career!

- Denise

I landed my first project after reading the first four chapters!

- Lee

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